

# Team Scorecard Menu

[Home](#)

Current QBR Status: OPEN

[Enter/Modify Your Scores](#)

**Scorecard Progress**

[View Completion Status & Score Summary](#)

[Issues and Corrective Action](#)

[Send E-Mail Supplier Self evals/Reminder e-mails to QBR team](#)

**Scorecard Reporting**

[Blank Scorecard](#)

[All Team Member's and Supplier's Comments](#)

[Issues and Corrective Action Summary and Score Forecast Graph](#)

[Summary Statistics](#)

[Final Scorecard: Overall Summary & Graph and Supplier Scores](#)

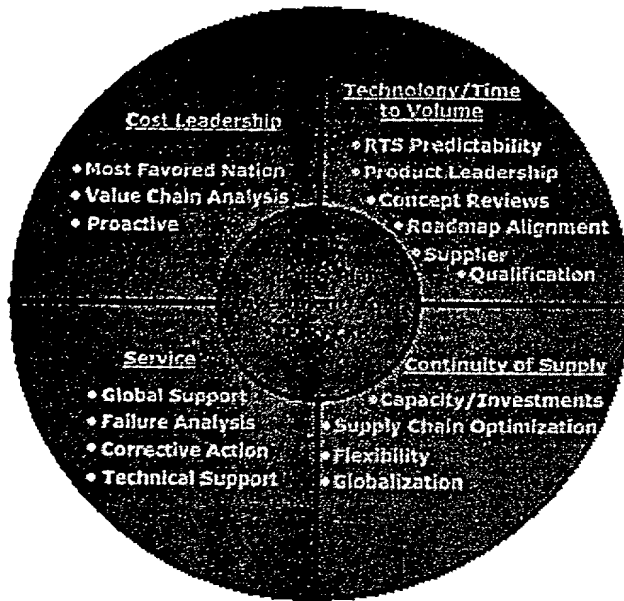
[Final Scorecard: Question Scores by Category with Metrics, Graph & Supplier Scores](#)

[Final Scorecard: Question Scores Only](#)

[Supplier Self Evaluation: Question Scores Only](#)

jc713 U.S. PRO  
09/733190  
12/08/00

FIGURE 5



Enter Self Evaluation for  
Compal/Portables (6/6/2001)

Please fill in the following standard scorecard categories

Category

Score

Cost Leadership

Quality

Field Service

Continuity of Supply

Technology/Time to Volume

View Summary

FIGURE 6

# Edit Final Scores: Cost Leadership

[Home](#)
[Scorecard Menu](#)
[Select Scorecard Category](#)

	Point Range	Points Awarded
A) Did Supplier meet the market and/or the requested cost targets during the measurement period in a timely manner (WWP TO SCORE)	0 to 10 pts	8
<u>Elisa Sumner (AMF/DEV)</u>		8
	<i>Average Score</i>	8
B) Has the supplier demonstrates cost competitiveness by (WWP TO SCORE):	0 to 6 pts	6
<u>Elisa Sumner (AMF/DEV)</u>		6
	<i>Average Score</i>	6
C) Has the supplier demonstrates cost competitiveness by (REGIONS TO SCORE):	0 to 2 pts	2
<u>Elisa Sumner (AMF/DEV)</u>		2
	<i>Average Score</i>	2
D) COSTED BOM ( WWP TO SCORE)	0 to 2 pts	2
<u>Elisa Sumner (AMF/DEV)</u>		2
	<i>Average Score</i>	2
	<i>Preliminary Cost Leadership Score</i>	18

## Edit Cost Leadership comment for Final Report:

A) Did Supplier meet the market and/or the requested cost targets during the measurement period in a timely manner (WWP TO SCORE)

Elisa Sumner: Supplier is proactive in bringing cost reductions to Dell

B) Has the supplier demonstrates cost competitiveness by (WWP TO SCORE) :

FIGURE 7

## Scorecard Comment Summary

[Home](#)[Scorecard Menu](#)

### Cost Leadership

**Did Supplier meet the market and/or the requested cost targets during the measurement period in a timely manner (WWP TO SCORE)**

*Elisa Sumner:* Supplier is proactive in bringing cost reductions to Dell

**Has the supplier demonstrates cost competitiveness by (WWP TO SCORE):**

*Elisa Sumner:* ) Provide monthly detailed cost and all quote information in required format and on time

**Has the supplier demonstrates cost competitiveness by (REGIONS TO SCORE):**

*Elisa Sumner:* ,

**COSTED BOM ( WWP TO SCORE)**

*Elisa Sumner:* Final N/A TBD 1) Supplier provides detailed costed BOM

### Field Service

**Total field quality performance is maximized due to close working relationships with the Field Service Organization and Dell's Designated 3rd party provider.**

*Eric Michlowitz:* They don't work well

FIGURE 8

# Edit Score Forecasts

[Home](#)
[Scorecard Menu](#)

		FY2000 Q2	FY2000 Q3	FY2000 Q4	FY2001 Q1	FY2001 Q2	FY2001 Q3
Cost Leadership (20 pts)	Forecast	-	-	<input type="text" value="18"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>
	Actual	-	-	18	-	-	-
Quality (25 pts)	Forecast	-	-	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>
	Actual	-	-	-	-	-	-
Field Service (15 pts)	Forecast	-	-	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>
	Actual	-	-	-	-	-	-
Continuity of Supply (20 pts)	Forecast	-	-	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>
	Actual	-	-	-	-	-	-
Technology/Time to Volume (20 pts)	Forecast	-	-	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>
	Actual	-	-	-	-	-	-

FIGURE 9

## General WWP Reports:

[Scheduled QBR List & Individual QBR Access](#)

[View All Blank Scorecards](#)

## Commodity Reports:

[List Final Scores by Quarter](#)

[Regional Breakdown of Individual QBR Scores](#)

[Issues and Corrective Actions](#)

List of Issues for specific supplier/commodity pairs

[Supplier/Commodity Comparison](#)

Graph displaying performance for all suppliers within commodity

[Supplier Performance vs Share of TAM](#)

[Supplier's Share of TAM Over Time](#)

Graph displaying supplier spending within commodity

## Inter-Commodity Executive Reports:

[Supplier Performance over time](#)

Graph displaying specific supplier performance for all commodities provided by a given supplier

[Quartile Comparison Report](#)

Overall Results by Score by Quartile

[Inter-Commodity Comparison Over Time](#)

Graph displaying average performance for selected commodities

[Overall Results for Suppliers by Spend](#)

Supplier performance listed in order of total spent

[Top 5 / Bottom 5 Finals Scores by Quarter](#)

FIGURE 10

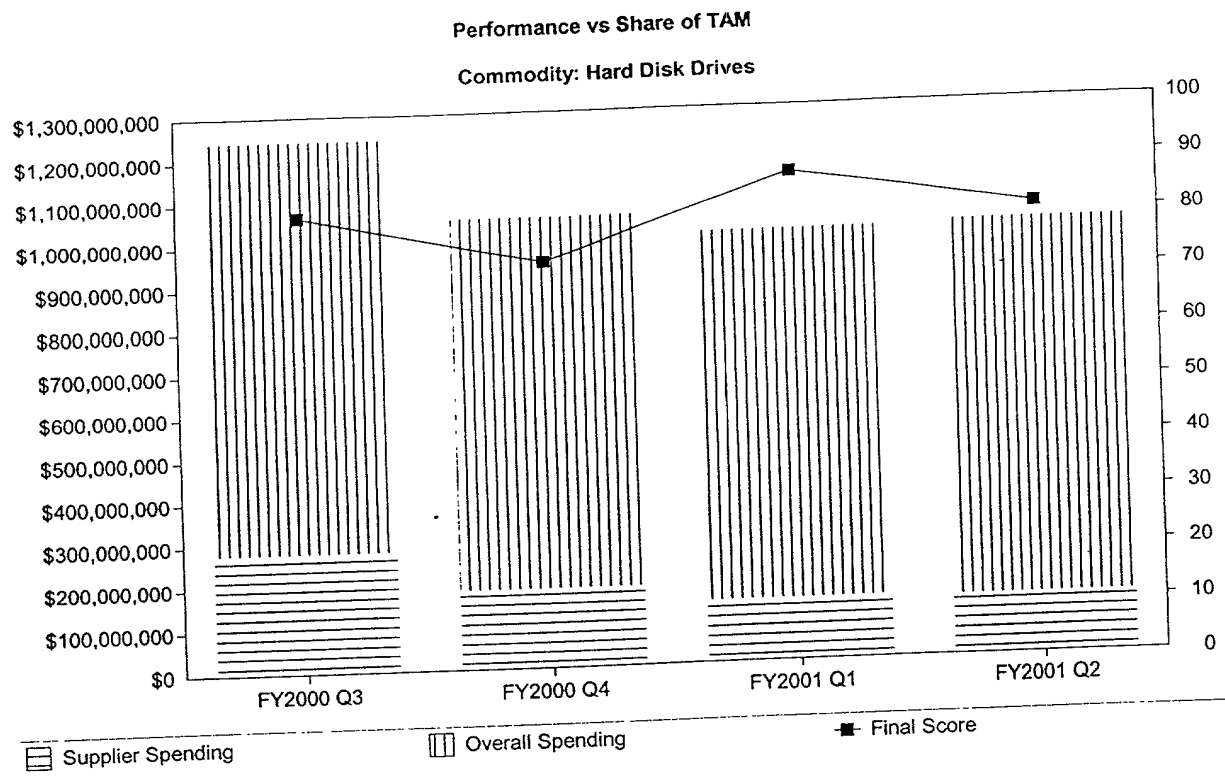


Fig. 99